

Prices & Configurations

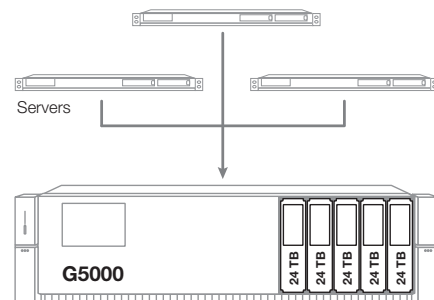
SILENT BRICK LIBRARY

Sample configuration: backup appliance 120 TB

This configuration is suitable as backup appliance (connection through Fibre Channel, operation as VTL) with a gross capacity of 120 TB (equals to 80 TB net, uncompressed).

1x	Controller G5 with 5 slots		5.990 €
1x	Upgrade Fibre Channel		1.000 €
5x	Silent Brick 24/16 TB	total	9.000 €
1x	Software VTL 120/80 TB		10.990 €
120 TB gross / 80 TB net			total 26.980 €

SLA Hardware 6%	p/year	959,40 €
SLA Software 18%	p/year	1.978,20 €

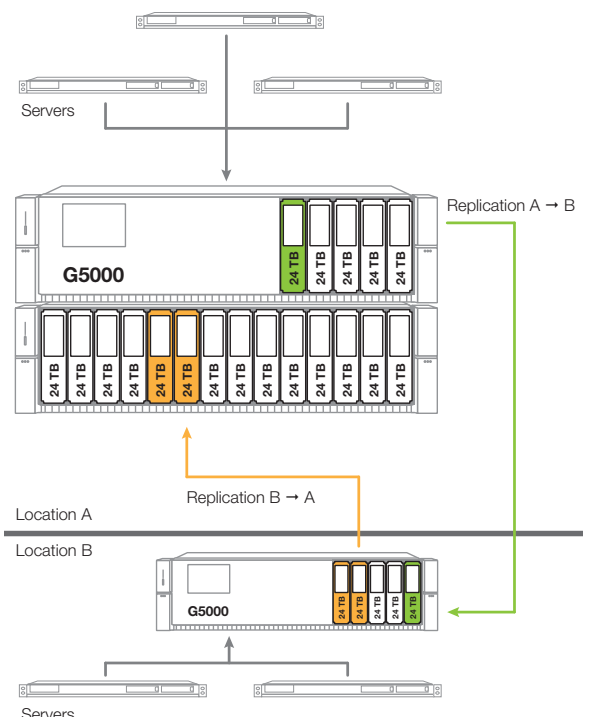


Sample configuration: cold storage 576 TB at 2 locations with replication between both systems

This asymmetric configuration provides 456/304 TB (gross/net) at the first and 120/80 TB at the second location, respectively. Data can be replicated on a per Silent Brick basis from one location to the other. Connection is realized via 10 Gbit Ethernet (SFP+) as NAS or VTL.

2x	Controller G5 with 5 slots each	total	11.980 €
2x	Upgrade SSD 1 TB	total	800 €
2x	Upgrade SFP+	total	800 €
1x	Extension Shelf with 14 slots		5.390 €
24x	Silent Brick 24/16 TB	total	43.200 €
1x	Software VTL & NAS 456/304 TB		26.990 €
1x	Software VTL & NAS 120/80 TB		12.990 €
2x	Software upgrade for replication	total	4.000 €
576 TB gross / 384 TB net			total 106.150 €

SLA Hardware 6%	p/year	3.730,20 €
SLA Software 18%	p/year	7.916,40 €



Silent Brick Library Hardware Components

SB8010	Controller G5000 with 5 slots, interface: 2 x 10Gbit Ethernet (RJ45)	5.990 €
SB8011	Controller: upgrade the internal SSD (for caching) to 1 TB.....	400 €
SB8012	Controller: upgrade interface to 2 x Fibre Channel (8 Gbit)	1.000 €
SB8014	Controller: upgrade interface 10 Gbit to SFP+ incl. modules	400 €
SB8030	Extension Shelf with 14 slots.....	5.390 €
SB8204	Silent Brick , capacity gross/net 12/8 TB.....	1.000 €
SB8211	Silent Brick , capacity gross/net 24/16 TB.....	1.800 €

Service Level Agreement for hardware components: 6% p/year

Silent Brick Library Software Licenses

Silent Brick Library software is licensed by active capacity and functionality (VTL / VTL & NAS) within a system*. Each system* requires at least one activated Silent Brick. When upgrading to higher capacity levels, previous payments are credited.

SB840008	Silent Brick software VTL 12/8 TB (gross/net; equals 1 slot with a 12/8 TB Silent Brick)	7.390 €
SB840016	Silent Brick software VTL 24/16 TB (1 slot 24/16 or 2 slots 12/8)	7.790 €
SB840040	Silent Brick software VTL 60/40 TB (Controller with 5 slots 12/8).....	8.990 €
SB840080	Silent Brick software VTL 120/80 TB (5 slots 24/16 or 10 slots 12/8)	10.990 €
SB840152	Silent Brick software VTL 228/152 TB (Controller and Shelf with 19 slots 12/8)	14.590 €
SB840304	Silent Brick software VTL 456/304 TB (19 slots 24/16).....	19.990 €
SB850008	Silent Brick software VTL & NAS 12/8 TB.....	7.690 €
SB850016	Silent Brick software VTL & NAS 24/16 TB	8.390 €
SB850040	Silent Brick software VTL & NAS 60/40 TB.....	10.490 €
SB850080	Silent Brick software VTL & NAS 120/80 TB.....	12.990 €
SB850152	Silent Brick software VTL & NAS 228/152 TB	18.390 €
SB850304	Silent Brick software VTL & NAS 456/304 TB	26.990 €
SB8105	Software upgrade to use replication on a per Silent Brick basis, per system*	2.000 €

Service Level Agreement for software licenses and upgrades: 18% p/year

* A system is made up of all Controllers and Shelves connected with a SAS loop.